Financial Data

Highlights — Financial Highlights: The Track Record of 10 Years —

We will create values to meet all of our stakeholders' expectations through steady implementation of growth strategy and continuous self-transformation.

	← IFRS									
(As of March 31, 2025)										
(FY)	2015	2016	2017	2018	2019[*7]	2020	2021	2022	2023	2024
For the year:										Millions of yen
Revenues	¥680,354	¥665,377	¥700,391	¥708,831	¥672,286	¥652,380	¥743,612	¥ 814,310	¥ 800,243	**¥ 910,742**
Domestic logistics	405,080	411,796	417,835	432,793	435,311	421,190	417,162	423,972	427,533	**477,574**
Global logistics	253,144	231,727	260,285	255,828	219,761	216,258	313,494	375,894	357,372	**418,865**
Other services (logistics related businesses)	22,130	21,854	22,271	20,210	17,214	14,932	12,956	14,444	15,338	**14,303**
Adjusted Operating Profit[*2*3]	28,320	29,466	29,803	31,192	33,483	36,711	38,696	47,996	38,903	**48,498**
Domestic logistics	20,333	21,830	21,740	22,099	26,063	25,176	23,678	23,998	19,969	**24,926**
Global logistics	5,652	5,693	6,280	7,108	6,502	10,340	13,642	22,259	16,746	**21,528**
Other services (logistics related businesses)	2,335	1,943	1,783	1,985	918	1,195	1,376	1,739	2,188	**2,044**
EBIT (Earnings before interest and taxes)[*2]	27,785	31,555	33,093	36,180	39,607	44,429	29,417	45,292	19,117	**36,434**
Net income attributable to stockholders of the parent company	14,011	18,703	20,916	22,786	21,614	22,873	13,513	25,516	58,251	**30,427**
At year-end:										
Total assets	¥464,399	¥549,924	¥564,903	¥612,535	¥879,144	¥787,936	¥791,878	¥ 912,109	¥ 1,559,976	**¥ 1,755,000**
Total equity	178,552	190,919	208,291	228,949	239,257	162,107	178,213	120,044	557,700	**642,485**
Equity attributable to stockholders of the parent company (Stockholders' equity)	175,543	187,482	204,328	222,346	232,861	155,158	170,170	110,704	547,474	**597,247**
Consolidated Cash Flows:										
Cash flows from operating activities	¥38,820	¥26,372	¥27,924	¥37,812	¥78,204	55,309	65,135	122,063	14,600	**81,106**
Cash flows from investing activities	(10,373)	(69,004)	(6,178)	(13,892)	(1,162)	69,779	(24,877)	(117,310)	(62,414)	**(46,727)**
Cash flows from financing activities	(16,712)	55,592	(16,445)	21,104	(45,707)	(161,056)	(52,511)	(17,266)	(62,120)	**(15,215)**
Cash and cash equivalents at end of year	45,146	57,483	63,497	108,412	139,021	104,815	94,907	83,792	43,495	**62,531**
Capital Investments:										
Capital Investments[*4]	¥33,755	¥21,961	¥17,355	¥27,559	¥32,242	¥68,100	¥49,299	¥74,074	¥242,115	**¥96,701**
Financial ratios:										
Operating margin (%)[*2*3]	4.2	4.4	4.3	4.4	5.0	5.6	5.2	5.9	4.9	**5.3**
EBIT margin (%)[*2]	4.1	4.7	4.7	5.1	5.9	6.8	4.0	5.6	2.4	**4.0**
Other data:										
Total Personnel[*5]	46,621	47,939	47,784	46,295	45,328	43,729	45,681	46,755	46,916	**56,227**
Total floor space of warehouse (Ten-thousand square meters)[*6]	709	719	731	734	741	753	755	793	825	**919**
Domestic	496	497	499	513	509	527	537	544	559	**608**
Overseas	213	222	231	221	232	226	219	249	266	**311**

*1 We give the consolidated figures with L-management at the top from FY2015 to FY2022.
*2 In order to present business conditions more appropriately, the Group started to use "Adjusted Operating Profit" and "EBIT (Earnings before interest and taxes)." as a major indicator from FY2016 and also presented "Adjusted Operating Profit" and "EBIT (Earnings before interest and taxes)" for FY2015.
*3 Starting with FY2023, the Company calculates the "Adjusted Operating Profit" as follows: [Adjusted Operating Profit] = [Operating income] - [Other income] + [Other expenses] + [Amortization of intangible assets identified in business combination] + [Share-based remuneration expense (excluding those related to performance-based stock remuneration plan)]. Figures for FY2022 reflect this change.
*4 Based on tangible and intangible assets accepted.
*5 Number of employees excludes associates accounted for using the equity method.
*6 Excluding AIT Group and HTB-BCD Travel Group.
*7 Effective April 1, 2019, the Group adopted IFRS 16 *Leases*.Financial Data.

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